

# Entrepreneurship Awareness Program 2020-21

A 10 day program on entrepreneurship awareness was conducted by  
the MSME-UI of Mumbai in association with  
A. G. Patil Institute of Technology, Solapur

Venue: Conference Hall, Building No.2

Date & Time: From 22/02/2021 to 05/03/2021  
Daily 10:00 to 4:00

Total Registered Participants: 25  
Total Attended Participants: 60

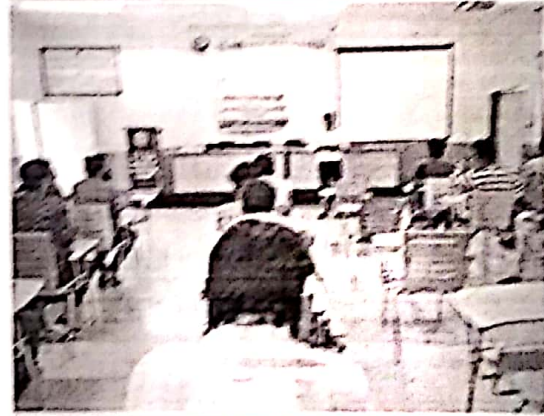
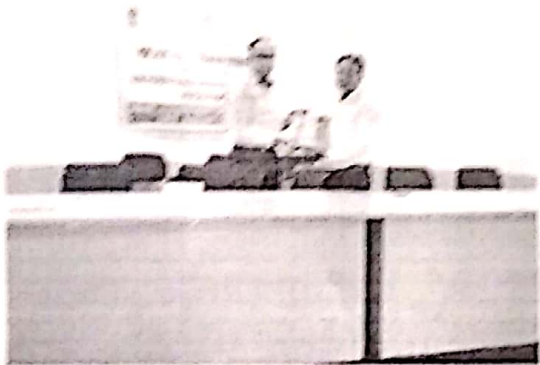
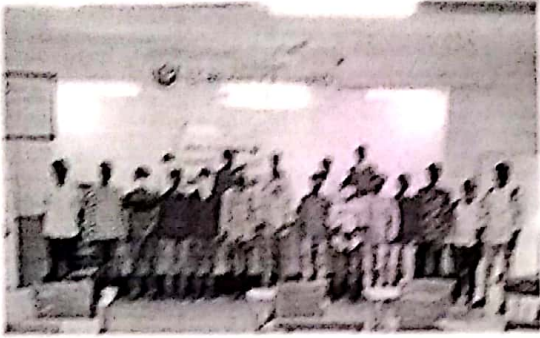
Coordinated by  
Prof. S. N. Upadhe

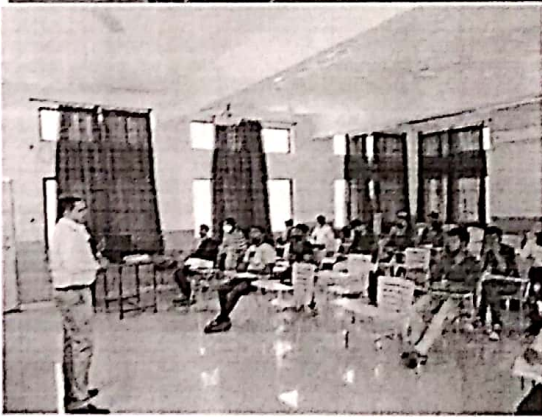
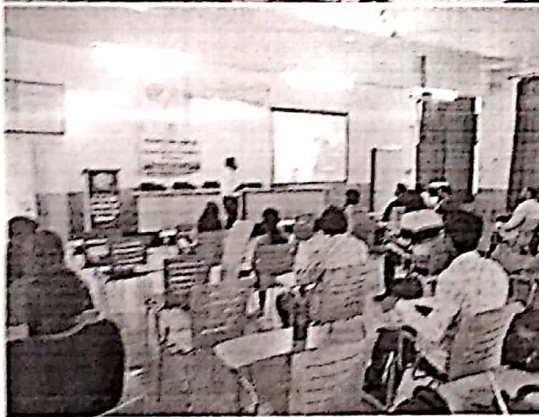
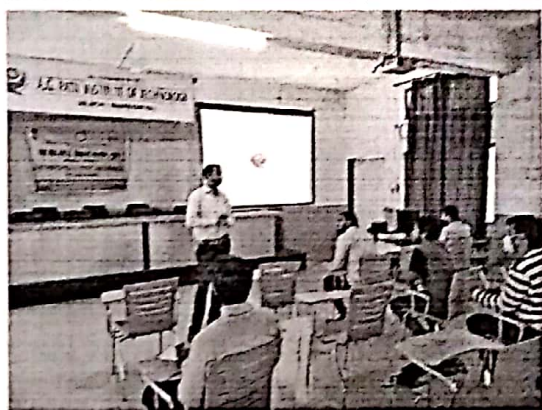
## Program Schedule

Date	Session	Name of Faculty	Topics
<b>Day 1</b>			
22/02/21	I	Dr. V. V. Potdar	Inauguration and Motivation speech
	II	Mr. Ram Sutar	Needs of Entrepreneurship.
	III	Mr. Shinde H. S.	Benefits of EAP.
<b>Day 2</b>			
	I	Prof. Upadhe S. N.	Intellectual property rights basics
	II	Dr. V. V. Potdar	Design Thinking
<b>Day 3</b>			
	I	Prof. Swami P.S	Yoga for entrepreneurs
	II	Mr. Ram Sutar	Entrepreneurship Traits, Marketing
<b>Day 4</b>			
	I	Dr. Darekar R. V.	Market Survey & Demand Analysis
	II	Prof. Swami P.S.	Yoga for entrepreneurs
<b>Day 5</b>			
	I	Mr. Deshpande S.	Banking & Finance
	II	Prof. S. V. Kulkarni	Narayan Murthy a case study
<b>Day 6</b>			
	I	Prof. Ligade A. S.	Quality Management
	II	Dr. Darekar R. V.	Business functioning in critical time
<b>Day 7</b>			
	I	Prof. Chakole M. M.	Case studies of successful entrepreneurs
	II	Prof. Upadhe S. N.	New Product identification Case Study
<b>Day 8</b>			
	I	Prof. Chakole M. M.	Case studies of successful entrepreneurs
	II	Mr. Ram Sutar	How to approach for Bank Financial Scheme
<b>Day 9</b>			
	I	Prof. Upadhe S. N.	Incubation activity in academic institutes
	II	Dr. V. V. Potdar	Goal Setting
<b>Day 10</b>			
	I	Mr. Nagesh Kokare	Qualities of Successful Entrepreneur.
	II	Mr. Nagesh Kokare	Basics of Management.
	III	Mr. Ram Sutar	Project Profile creation
	IV		Valedictory Function

## Photographs









**List of Students**  
**Name, Address and Contact Details.**

SR.NO	NAME & ADDRESS	ADHAR NO	CONTACT NO	DOB	EDUCATION
1	Payal Satyanarayan Inamdar Mangalwar Peth, Solapur 413002	632073692833	8668294008	7/12/1997	Diploma
2	Aishwarya Rajaram Jakka Vidigharkool, Sagar chowk , Solapur 413005	896921300061	9022708480	19/3/2000	Diploma
3	Yasmeen Taherbasha Makandar ,Moulali chouk, Solapur 413003	964205642982	9113641184	14/8/1998	Diploma
4	Shweta Prabhuling Kantimath Vijapur Road, Solapur 413004	339579528604	7972610123	17/7/1999	12th
5	Akanksha Pravin Babar Mandrup, South Solapur, Solapur 413221	489758492301	9834268363	8/3/2000	12th
6	Laxmi Kalgonda Patil Kanchanganga Nagar, Solapur 413008	796674615141	9322006607	18/12/1998	12th
7	Faizan B.H. Rachbhare 583, Sakhar Peth, Solapur 413005	634009160624	8669779827	14/12/1997	12th
8	Aaquib Arif Shaikh 561, North Sadar Bazar, Solapur 413003	648017929928	8830463266	23/8/1999	Diploma
9	Shehmej Umar Nurase Guru Raghvendra Nagar Solapur 413005	864126526235	7741989804	24/5/1998	Diploma
10	Anuprita Aravind Bidarkote Amrut Nagar, Jule solapur, Solapur 413004	273328728425	9370716546	15/4/2000	12th
11	Vinayak Bhimashankar Patrut Samarth Chowk, Solapur 413002	327501068473	8421040256	16/6/1995	Diploma
12	Prasad Dattatray Yemul 19, Dajipeth, Solapur 413005	858764823773	8669076865	9/7/1999	Diploma
13	Salman Jameel Turup 526, New Pacha Peth, Solapur 413006	934122422433	8208728022	20/6/2000	Diploma
14	Naim Rafik Bagwan Godatal Vidi Gharkul, Solapur 413005	436856336429	9766195934	11/10/1997	Diploma
15	Vinayak Chandrakant Ghadage Rajiv Nagar, Solapur	219078417172	9158010829	21/8/1997	Diploma

SR.NO	NAME & ADDRESS	ADHAR NO	CONTACT NO	DOB	EDUCATION
16	Mayuresh Ganesh Gawali Pranav Nagar, Jule Solapur 413224	507675365578	9423330419	15/2/2000	Diploma
17	Shakir Sharif Shaikh 318, Vijapur Naka, Solapur 413004	480102688590	8830949892	7/6/1999	Diploma
18	Vinay Dattatraya Gajadhane Datta nagar, Jule Solapur, Solapur 413004	761452407187	7350709666	12/4/1997	Diploma
19	Pravesh Ambadas Maindargikar New DHondiba wasti, Solapur	201867901993	9130481500	14/5/1998	Diploma
20	Suhaib Fazal Khan Arya Chanakya Nagar, Saiful, Solapur 413004	536566417413	9604646295	1/6/2000	Diploma
21	Mayuresh Nitin Ekbote SRPF Camp, Solapur 413008	780465908530	7264025609	17/6/1999	12th
22	Sabir Faruque Hangargekar Mulegan Road, Solapur 413005	844279859187	9511619931	14/2/1999	Diploma
23	Samarth Suresh Byagehalli Tadwal Solapur, 413008	680341546040	7030982290	05/6/1999	12th
24	Amit Shilvant Tigalpalli 252 Kumbhar galli, Solapur 413003	309791111800	8485802508	30/8/1995	Diploma
25	Ajinkya Ganesh Kulkarni Damaninagar, Solapur 413001	973047554421	9518590844	29/11/1999	12th

  
Coordinator

  
HoD



Name of the student	CLASS	BRANCH
Sonali Prakash Mane	Final year	Civil Engineering
Kulkarni Guruprasad Gurudatta	B tech 4th year	Civil engineering
Shweta Kanthimath	BE (Final Year)	Civil Engineering
Sohel	BE civil final year	Civil engineering
Shaikh Aaqib Arif	4th year	Civil Engineering
Sonali Prakash Mane	BE	Civil Engineering
Aishwarya Rajaram Jakka	Fourth year	Civil engineering
Govardhan Amarnath Mhantati	Final year	Civil Engineering
Shweta Kanthimath	BE (Final Year)	Civil Engineering
Naim Rafik Bagwan	BE	Civil
Payal Inamdar	Fourth	Civil
Shivani Bajrang Shevatekar	BE	Civil
Sanket Rajkumar Pawar	Final Year	Civil
Prasad Yemul	BE	Civil
Laxmi kalgonda patil	B E	Civil
Ejaz Ahmed Farooque Shaikh	BE	Civil
Vinayak Chandrakant Ghadage	BE	Civil
Faizan BashirHusain Rachbhare	4th	Civil
Yasmeen Taherbasha Makandar	B.tech final year.	Civil
Akash Dharmendra Bhingare	Final Year	Civil
Manisha Shantikumar Gajeli	Funal year	CE

Name of the student	CLASS	BRANCH
Archana Hattale	BE	CBE
Sonali Govind Chavan	Final year	CBE
Mayur Shunivas Kurapati	B. Tech	CBE
Lavanya Narayan Kurapati	Final Year	CBE
Samarth suresh bagehalli	final year	CBE
Atmik Kayesham Gundeti	BE	CBE
Riyaz Ahmed Jabbarmiyan Pathan	Final Year	CBE
Saba Hangarkekar	BTech- final year	CBE
Mayur Shunivas Kurapati	Final year	CBE
Shital kundan kamble	Final	Cae
Anupreeta Arvind Bidarkote	Final Year	Computer Engineering
Akanksha Pravin Babar	Final Year	Computer Engineering
Akshay Gindhar Bhimanpalli	Final year	Computer Engineering
Shrisha Janardhan Yaldandi	Final year	Computer Engineering
Akanksha Pravin Babar	Final Year	Computer Engineering

Name of the student	CLASS	BRANCH
Vineeth P P	Final year	ENTC
Ashish Dhanraj K	BE	ENTC
Harish Bhatu G	Final year of B.Tech	ENTC
Tarun M	B.E	Electronics and telecommunication
Ramya S	4th year	Electronics and telecommunication

Name of the student	CLASS	BRANCH	
Aishwarya Sharanappa Ka	Be	Mechanical engineering	
Shakir Shaikh	Final year	Mechanical engineering	
Vishal Mhetre	Final year	Mechanical Engineering	
Mayuresh Ganesh Gawali	Final Year	Mechanical Engineering	
Prathamesh Khamikar	Final year	Mechanical engineering	
Pravesh Ambadas Maında	Final Year	Mechanical Engineering	
Amit Shilvant Tigalpalli	Final Year	Mechanical Engineering	
Sneha Chandramohan Ga	Btech Final Year	Mechanical Engineering	
Khan Suhaib Fazal	BE	Mechanical Engineering	
Kashete vinayak ratnakar	BE	Mechanical engineering	
Swarali Ravindra Bhosale	Final Year	Mechanical engineering	
Balkrushna prakash Telsa	Tyme	Mechanical	
Vinay Gaidhane	Final Year	Mechanical	
Yogesh Tonpe	A	Mechanical	
Abhishek Ambure	Final year	Mechanical	

## **Entrepreneurship Awareness Program 2020-21**

### **Summary:**

In association with DIC Solapur & MSME DI Mumbai the program was arranged for the students of our institute.

The main objective of the program was to create awareness about entrepreneurship among the students and motivate them to work on start-ups etc.

Students from all four branches of engineering were among the participants. Many experts from different sectors guided the students.

## **Entrepreneurship Awareness Program 2020-21**

### **Final Test for assessment of participants**

Total Questions: 15

Total Marks: 15

Duration: 30 minutes

All questions are compulsory/Tick the appropriate answer with blue ink pen only.

**Name of Participant:**

**Branch:**

**Year:**

1. An individual who initiates, creates and manages a new business can be called \_\_\_\_\_.
  - A. A leader
  - B. A manager
  - C. An entrepreneur
  - D. A professional
  
2. Trademarks relate to \_\_\_\_\_.
  - A. Practice and knowledge acquired through experience
  - B. The protection of proprietary information of commercial value
  - C. The right to reproduce one's own original work
  - D. Brand identity
  
3. Which could provide an individual with the motivation to start a new business venture?
  - A. The financial rewards.
  - B. A desire to be independent.
  - C. Risk-taking
  - D. All the above.
  
4. Which of the following factors would not be included in a PESTLE analysis?
  - A. Government re-cycling policy.
  - B. Proposed reduction in interest rates.
  - C. Competitor activity.
  - D. Demographic changes.
  
5. Which industrial sector tends to naturally promote small-scale businesses and Entrepreneurship, and generally has lower barriers to market entry?
  - A. Service.
  - B. Manufacturing.
  - C. Distribution.

D. Agriculture.

6. Why are small businesses important to a country's economy?

- A. They give an outlet for entrepreneurs.
- B. They can provide specialist support to larger companies.
- C. They can be innovators of new products.
- D. All the above.

7. A business arrangement where one party allows another party to use a business name and sell its products or services is known as\_\_\_\_\_.

- A. A cooperative.
- B. A franchise.
- C. An owner-manager business.
- D. A limited company.

8. Which of the following is the reason for business failure \_\_\_\_\_.

- A. Lack of market research.
- B. Poor financial control.
- C. Poor management.
- D. All the above.

9. The use of informal networks by entrepreneurs to gather information is known as \_\_\_\_\_.

- A. Secondary research.
- B. Entrepreneurial networking.
- C. Informal parameters.
- D. Marketing

10. Good sources of information for an entrepreneur about competitors can be obtained from\_\_\_\_\_.

- A. Websites.
- B. Product information leaflets.
- C. Company reports and published accounts.
- D. All the above.

11. A new venture's business plan is important because \_\_\_\_\_.

- A. It helps to persuade others to commit funding to the venture.
- B. Can help demonstrate the viability of the venture.
- C. Provides a guide for business activities by defining objectives.
- D. All the above.

12. Primary data is\_\_\_\_\_.

- A. the most important data.

- B. the data that is collected first.
- C. new data specifically collected for a project.
- D. data that is collected second

13. Innovation can best be defined as\_\_\_\_\_.

- A. the generation of new ideas
- B. the evolution of new ideas
- C. the opposite of creativity
- D. the successful exploitation of new ideas

14. Which of these statements best describes the context for entrepreneurship?

- A. Entrepreneurship takes place in small businesses.
- B. Entrepreneurship takes place in large businesses.
- C. Entrepreneurship takes place in a wide variety of contexts.
- D. Entrepreneurship does not take place in social enterprises.

15. Entrepreneurs are motivated by \_\_\_\_\_.

- A. money
- B. personal values
- C. pull influences.
- D. All the above.



## Entrepreneurship Awareness Program 2020-21

### Final Test for assessment of participants

Total Questions: 15

Total Marks: 15

Duration: 30 minutes

All questions are compulsory/Tick the appropriate answer with blue ink pen only.

Name of Participant: Vinayak Patrut

Branch: Civil Engg.

Year: BE

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- C. new data specifically collected for a project.
- D. data that is collected second

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- D. Entrepreneurship does not take place in social enterprises.

15. Entrepreneurs are motivated by \_\_\_\_\_.

- A. money
- B. personal values
- C. pull influences.
- D. All the above.



भारत सरकार

Government of India

सूक्ष्म, लघु एवं मध्यम उद्यम विभाग

Ministry of Micro, Small & Medium Enterprises

विभाग अफसर के कार्यालय

Office of Development Commissioner

(सूक्ष्म, लघु एवं मध्यम उद्यम)

(Micro, Small and Medium Enterprises)

प्रतिभागिता प्रमाणपत्र

Certificate of Participation

प्रमाणित किया जाता है कि श्री विनायक शिमाशंकर पाटिल सुद्ध श्री शिमाशंकर पाटिल ने अवधि के अंतर्गत  
प्रतिभागिता कार्यक्रम (दिए गए दिनांक 2020/2021 से 2020/2021) के तहत प्रतिभागिता कार्यक्रम का अंशक  
दिए गए कार्यालय/कार्यक्रम/प्रियंत्रण और उपरोक्त कार्यवाही में प्रतिभागिता के रूप में जो भाग लेने वाले हैं।

The undersigned certifies that Mr. VINAYAK SHIMASHANKAR PATIL, S/o. Shri. SHIMASHANKAR PATIL  
participated in the ENTREPRENEURSHIP AWARENESS PROGRAMME (EAP) during the period from  
15/08/2020 to 30/08/2020 in the name Entrepreneurship Awareness Programme (EAP) organized at  
OFFICE OF DEVELOPMENT COMMISSIONER (M.S.M.E.), and has successfully completed.

दिनांक: 20/08/2021  
पृष्ठ संख्या: 20/08/2021



A. R. GOKHE  
DIRECTOR  
MSME, O  
GOVT. OF INDIA  
MUMBAI - 400 022

Development Commissioner  
Office of Development Commissioner  
MSME, O, MUMBAI

कार्यवाही अफसर  
कार्यवाही अफसर के कार्यालय में  
Signature of Officer in-charge MSME, Development  
Office of Development Commissioner, Mumbai  
MSME, O, MUMBAI  
Office of Development Commissioner

MMSME-DI Mumbai

Entrepreneurship Development Program

Place: A. G. Patil Institute of Technology, Solapur

Sr. No.	Name of the Participant	Signature of the participant												
		22-02-21	23-02-21	24-02-21	25-02-21	26-02-21	27-02-21	28-02-21	01/03/21	02/03/21	03/03/21	04/03/21	05/03/21	
1	Karthimath S.P	M: Shweta E: Shweta	M: Shweta E: Shweta	M: Shweta E: Shweta	M: Shweta E: Shweta	M: Shweta E: Shweta	M: Shweta E: Shweta	M: Shweta E: Shweta	M: Shweta E: Shweta	M: Shweta E: Shweta	M: Shweta E: Shweta	M: Shweta E: Shweta	M: Shweta E: Shweta	M: Shweta E: Shweta
2	Bidaokole A.A	M: Pratik E: Pratik	M: Pratik E: Pratik	M: Pratik E: Pratik	M: Pratik E: Pratik	M: Pratik E: Pratik	M: Pratik E: Pratik	M: Pratik E: Pratik	M: Pratik E: Pratik	M: Pratik E: Pratik	M: Pratik E: Pratik	M: Pratik E: Pratik	M: Pratik E: Pratik	M: Pratik E: Pratik
3	Bebar A.P	M: Bebar E: Bebar	M: Bebar E: Bebar	M: Bebar E: Bebar	M: Bebar E: Bebar	M: Bebar E: Bebar	M: Bebar E: Bebar	M: Bebar E: Bebar	M: Bebar E: Bebar	M: Bebar E: Bebar	M: Bebar E: Bebar	M: Bebar E: Bebar	M: Bebar E: Bebar	M: Bebar E: Bebar
4	Makandan Y.T.B	M: Makandan E: Makandan	M: Makandan E: Makandan	M: Makandan E: Makandan	M: Makandan E: Makandan	M: Makandan E: Makandan	M: Makandan E: Makandan	M: Makandan E: Makandan	M: Makandan E: Makandan	M: Makandan E: Makandan	M: Makandan E: Makandan	M: Makandan E: Makandan	M: Makandan E: Makandan	M: Makandan E: Makandan
5	Abudaw A.R	M: Abudaw E: Abudaw	M: Abudaw E: Abudaw	M: Abudaw E: Abudaw	M: Abudaw E: Abudaw	M: Abudaw E: Abudaw	M: Abudaw E: Abudaw	M: Abudaw E: Abudaw	M: Abudaw E: Abudaw	M: Abudaw E: Abudaw	M: Abudaw E: Abudaw	M: Abudaw E: Abudaw	M: Abudaw E: Abudaw	M: Abudaw E: Abudaw
6	Inandhar.Poyal	M: Poyal E: Poyal	M: Poyal E: Poyal	M: Poyal E: Poyal	M: Poyal E: Poyal	M: Poyal E: Poyal	M: Poyal E: Poyal	M: Poyal E: Poyal	M: Poyal E: Poyal	M: Poyal E: Poyal	M: Poyal E: Poyal	M: Poyal E: Poyal	M: Poyal E: Poyal	M: Poyal E: Poyal
7	Jakka Aishwarya	M: Jakka E: Jakka	M: Jakka E: Jakka	M: Jakka E: Jakka	M: Jakka E: Jakka	M: Jakka E: Jakka	M: Jakka E: Jakka	M: Jakka E: Jakka	M: Jakka E: Jakka	M: Jakka E: Jakka	M: Jakka E: Jakka	M: Jakka E: Jakka	M: Jakka E: Jakka	M: Jakka E: Jakka
8	Patil Laxmi K	M: Patil E: Patil	M: Patil E: Patil	M: Patil E: Patil	M: Patil E: Patil	M: Patil E: Patil	M: Patil E: Patil	M: Patil E: Patil	M: Patil E: Patil	M: Patil E: Patil	M: Patil E: Patil	M: Patil E: Patil	M: Patil E: Patil	M: Patil E: Patil
9	Rachbhare Tezra	M: Rachbhare E: Rachbhare	M: Rachbhare E: Rachbhare	M: Rachbhare E: Rachbhare	M: Rachbhare E: Rachbhare	M: Rachbhare E: Rachbhare	M: Rachbhare E: Rachbhare	M: Rachbhare E: Rachbhare	M: Rachbhare E: Rachbhare	M: Rachbhare E: Rachbhare	M: Rachbhare E: Rachbhare	M: Rachbhare E: Rachbhare	M: Rachbhare E: Rachbhare	M: Rachbhare E: Rachbhare
10	Shaikh Shaquib A.	M: Shaikh E: Shaikh	M: Shaikh E: Shaikh	M: Shaikh E: Shaikh	M: Shaikh E: Shaikh	M: Shaikh E: Shaikh	M: Shaikh E: Shaikh	M: Shaikh E: Shaikh	M: Shaikh E: Shaikh	M: Shaikh E: Shaikh	M: Shaikh E: Shaikh	M: Shaikh E: Shaikh	M: Shaikh E: Shaikh	M: Shaikh E: Shaikh
11	Mayanesh Guzdi	M: Mayanesh E: Mayanesh	M: Mayanesh E: Mayanesh	M: Mayanesh E: Mayanesh	M: Mayanesh E: Mayanesh	M: Mayanesh E: Mayanesh	M: Mayanesh E: Mayanesh	M: Mayanesh E: Mayanesh	M: Mayanesh E: Mayanesh	M: Mayanesh E: Mayanesh	M: Mayanesh E: Mayanesh	M: Mayanesh E: Mayanesh	M: Mayanesh E: Mayanesh	M: Mayanesh E: Mayanesh
12	Khan Subaib . F	M: Khan E: Khan	M: Khan E: Khan	M: Khan E: Khan	M: Khan E: Khan	M: Khan E: Khan	M: Khan E: Khan	M: Khan E: Khan	M: Khan E: Khan	M: Khan E: Khan	M: Khan E: Khan	M: Khan E: Khan	M: Khan E: Khan	M: Khan E: Khan
13	Ghadage Vinayak	M: Ghadage E: Ghadage	M: Ghadage E: Ghadage	M: Ghadage E: Ghadage	M: Ghadage E: Ghadage	M: Ghadage E: Ghadage	M: Ghadage E: Ghadage	M: Ghadage E: Ghadage	M: Ghadage E: Ghadage	M: Ghadage E: Ghadage	M: Ghadage E: Ghadage	M: Ghadage E: Ghadage	M: Ghadage E: Ghadage	M: Ghadage E: Ghadage

